



Membership Program

Patrons



MISSION AND MANDATE

The Canada-India Business Council (C-IBC) is Canada's only private sector, member driven, not-for-profit national business association dedicated to the sustained growth of trade, investment and services between corporate Canada and corporate India.

We are Canada's business link to India.

Our mission is to assist and guide Canadian corporations by offering knowledge and experience, business and organizational linkages and research services.

ORGANIZATION

The Canada-India Business Council has been a long-standing supporter of bilateral trade and investment growth between Canada and India.

Founded in 1982 by the Bank of Nova Scotia, Bombardier and the late Thomas Bata, the C-IBC has sought to deepen the relationship between corporate and institutional Canada and their Indian counterparts.

C-IBC is governed nationally by a Board of Directors, and is comprised of senior executives from Canada's leading organizations involved in India and alongside industry leaders from both small and medium-sized enterprises.

C-IBC has a Secretariat that is led by a President, Executive Director and an Executive Vice-President to direct the organization and operating team.



ACTIVITIES AND INITIATIVES

India is an emerging power in the 21st century, and is forecasted to become the 3rd largest economy in the world. India is a source of talent and innovation, and will be integral to Canada's future prosperity. India supports a vibrant, pluralistic democracy and insists on an open and free press.

Whatever the goals and objectives of your business the C-IBC offers a membership option that delivers.

Which ever option you choose you will receive a comprehensive and cost effective range of services carefully designed to initiate business development in India, or further develop your existing business in India.

We deliver advisory services that offer insight and information, business intelligence, market entry and operation support. We encourage opportunities to network and meet the right people, attend trade delegations, advocate on behalf of your interests, enable access to key decision makers, and provide advanced notice and preferred status at events. These events include CEO forums, sector specific private sessions with senior Indian business leaders and investors, and flagship events such as our Diwali Gala Dinner and business missions to India.

We run active board level committees focused on a variety of sectors. We focus on facilitating exports, partnerships and investment to and from India.



MEMBERSHIP AND CLIENTS

The Council's membership is made up of multinational corporations, small and medium sized businesses, and institutions and organizations that work in a wide range of sectors and services.

Our membership includes more than 100 members that range from companies with up to \$10-million in corporate sales revenues to those with over \$1-billion in revenue, and \$300-billion in market capitalization.

The volume and value of business and investments transacted in India through these companies is significant, but has yet to reach the full potential.

LEADERS OF INNOVATIVE COMPANIES FOR THE 21ST CENTURY

Clients include patrons and member companies, Canadian companies and business organizations, Indian business organizations, Canadian government departments, provincial government departments and trade organizations, industry associations and institutions in the academic and public sectors, and Indian government departments at both the central and state levels.

The Council also works with important stakeholders that include the Confederation of Indian Industry, the Canadian Council of Chief Executives, the Asia Pacific Foundation, the Department of Foreign Affairs and International Trade, Canadian High Commission (Delhi), and Indian High Commission (Ottawa), and their offices in business centres across India and Canada.



BECOME A MEMBER

BENEFITS

MARKETING/COMMUNICATIONS

- Opportunity to market your services and products
- Quarterly newsletter
- Recognition on website
- Referral services
- Right to use C-IBC logo in written materials (subject to approval)

EVENTS

- Sectoral sessions
- Special events with Indian Cabinet Ministers and CEOs
- Delegations to India
- Networking opportunities with peers and prospects
- Advance notice of events, including Diwali Gala Dinner
- Discounts for all Canadian Events
- Reduced rates on accommodations in India

annual revenue	annual fee (cad)
Up to 10 million	1,000 + HST
10-50 million	2,000 + HST
50-100 million	2,500 + HST
100-250 million	3,000 + HST
250 million +	3,500 + HST
Education Institutions	1,500 + HST

BECOME A PATRON

patron members receive all the benefits and privileges for members plus the following **exclusive** opportunities:

Access

Patron members have special access to all C-IBC events and activities. You are provided with the first opportunity to attend all functions, seminars and panel discussions. You are also given top priority for top level visits from public officials (including ministerial visits) and senior business leaders. You also receive preferential access to trade and investment missions, and access to information sharing with high-level private and public sector decision-makers in India and Canada.

Exclusive Briefings

Whenever incoming delegations arrive from India, you will be able to receive exclusive briefings. These briefings are smaller in size, and provide important insights that will help you connect more effectively and efficiently with Indian counterparts.

Advocacy

You receive access to and input on all advocacy initiatives the Council is undertaking. With bilateral free trade discussions underway, your input and ideas will be heard by the right people.

Direction

Your Patron membership enables you to be at the table when discussing the Council's overall direction and specific activities. You have a say on our direction and how we accomplish it.

Advisory Sessions

We provide advisory services on business development, sector specific private briefings, partner evaluation and other technical assistance to Patron members. We also provide sector-specific news and trade, and policy developments for doing business in India.

Issue-based Research

You receive access to and information from the research and studies we conduct. With this information you will gain the insight needed to conduct business in India, and with Indian counterparts.

Recognition

As a Patron Sponsor, your company's name and logo will appear on all C-IBC written materials, including news releases, letterhead and signage at all events. Your Patron sponsorship will also appear in a special section on our website with a link to your website. Your organization will join an elite group identified as the leaders in the Canada-India business corridor.

patron membership fee is \$12,000 plus hst.

CONTACT US

If you any questions or thoughts please contact us.

national office

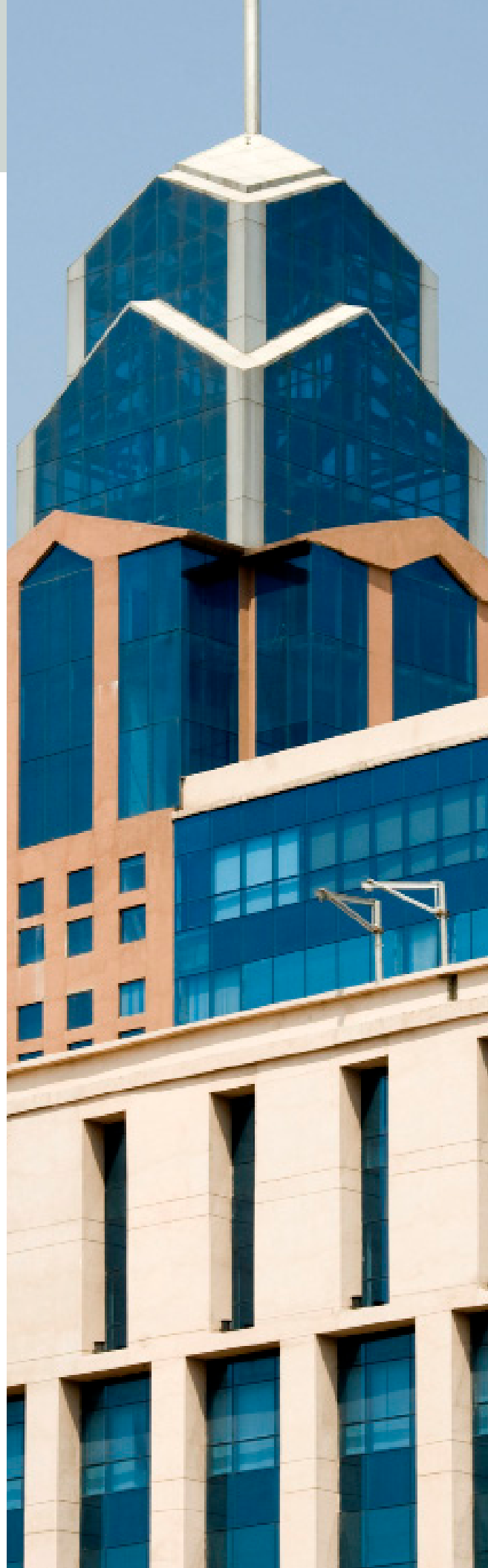
1 St. Clair Ave. East
Suite 302
Toronto, ON
Canada M4T 2V7

Phone: 416 214-5947

Fax: 416 214-9081

Email: info@canada-indiabusiness.ca

Website: www.canada-indiabusiness.ca



2012 C-IBC MEMBER INFORMATION

Company Information

Company Name: _____

Address: _____

Phone Number: _____

Email: _____

Company website: _____

Daily Newsbrief

Check here to receive the latest on Canada-India Business by email

Please check the box to indicate your level of membership

Annual Revenue	Annual Fee (CAD)		Patron	
Up to 10 million	1,000 + HST	<input type="checkbox"/>	ANNUAL FEE (CAD) 12,000 + HST	<input type="checkbox"/>
10-50 million	2,000 + HST	<input type="checkbox"/>		
50-100 million	2,500 + HST	<input type="checkbox"/>		
100-250 million	3,000 + HST	<input type="checkbox"/>		
250 million +	3,500 + HST	<input type="checkbox"/>		
Education Institutions	1,500 + HST	<input type="checkbox"/>		

Contact Information

Please pay by credit card or make your cheque payable to

The Canada-India Business Council, 1 St Clair Avenue East, Suite 302, Toronto, Ontario M4T 2V7

Please mail or fax your application to (416) 214-9081. Telephone (416) 214-5947 GST Registration #R124157587

VISA Mastercard Cheque

Card Number _____ Expiry Date _____

Signature _____ Printed name on card _____